



## Job Advertisement

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We are neonious, a decentralized startup company founded early 2018 by three experienced tinkerers and company builders.

With *low.js* we built a Node.JS clone which is lean enough to run on the ESP32-WROVER module, a microcontroller module with built-in Wifi and a unit cost of not more than \$ 3. More information: <https://www.lowjs.org/>

With *neonious one* we created a microcontroller board which runs low.js on the ESP32-WROVER, with Wifi and Ethernet, an on-board browser-based IDE (Integrated Development Environment) and more. More information: <https://www.neonious.com/neoniousOne>

We are for a

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## Sales Manager (m/f) B2B International

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based anywhere, working in home office or from a work space of your choice

You will sell our products to two target groups:

### Manufacturers of electronic devices

With *low.js* and our IDE, the high end product of any electronics product line, from robotic lawn mower to coffee maker, can be made highly customizable. The device can be made to serve websites through an access point. On these websites customers can customize parts of the device's behaviour using modern JavaScript ES6 and TypeScript.

This is especially interesting for the professional end consumers because things can be connected easily by using the powerful Node.JS API: The robotic lawn mower can be made to mow a pattern based on the image of a webcam, the coffee maker can make coffee as soon as the door is opened, and so on.

### Electronics distributors

neonious one is a great microcontroller board for hobbyists with several USPs beside being programmable in JavaScript. With *low.js* is boasts the fastest (<https://www.neonious-basics.com/?p=112>) and most powerful (Node.JS API) JavaScript and TypeScript environment for microcontrollers yet. It also has a great interface for rapid prototyping: The

browser-based IDE can be accessed just by pointing a web browser to the board's IP address. Enter JavaScript or TypeScript code and press play. You can step through code, see exceptions happening in realtime, check variable contents and more.

You will be responsible for placing the neonious one at electronic distributors world-wide, especially those targeting hobbyists.

### **What more do we offer?**

- ◆ The chance to see many different parts of the world
- ◆ Chance of more responsibility soon
- ◆ Small team allows for extensive lateral communication and the chance to make your work count
- ◆ Roots in IT and passion within the whole business
- ◆ The possibility of spending your work time at a place of your choice (as long as measures are taken to ensure your concentration).

### **What do we expect from you?**

You should love to speak with other people and have a passion to sell.

You do not have to be able to actually program but you must understand the basics of the product. Please read the product page of the neonious one at <https://www.neonious.com/neoniousOne> and evaluate how much of the presentation you understand.

We expect you to spend 1/3rd of your time traveling. Because of this you must be citizen of a country which allows you most parts of the developed world without visa and you need to be located near an airport which can bring you to many destinations fast.

Last, but not least, because of working decentralized we must feel obliged to document our work well. It is a must to manage the CRM well.

### **We want to get to know you!**

Did we convince you? If that's the case, please send your application documents via e-mail to:

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